



February 6, 2020

To whom it may concern

TOKAI Holdings Corporation
Katsuhiko Tokita, President & CEO
(Code No. 3167 Tokyo Stock Exchange First Section)

The number of customers in the gas business exceeded 700,000!

We are pleased to announce that the number of customers in our Group's gas business exceeded 700,000 as of the end of December 2019.

The Group started a city gas business in Yaizu City, Shizuoka Prefecture in 1950, and entered the LP gas business in 1959. Since then, we have provided a stable and safe supply of gas energy, which is indispensable for people's daily lives and local industries. City gas has 60,000 customers in Yaizu, Fujieda, and Shimada in Shizuoka Prefecture and Shimonita in Gunma Prefecture, and LP gas has 650,000 customers in 14 prefectures, mainly in the Tokai and Kanto regions. We value communication and trust with our customers and develop businesses that support the foundation of the local community. We have also gained the trust of many companies for industrial LP gas, LNG, and various general high-pressure gases through our high technology and stable supply.

In May 2017, we announced our medium-term management plan, "Innovation Plan 2020"JUMP," which ends in fiscal 2020. One of main themes is to increase the number of customers in our core businesses. In the gas business, we are expanding our market share through M & A and entering new business areas. In the LP gas business, we have already opened 10 facilities within the fiscal year of the plan, and are steadily expanding our business area. In the city gas business, as a first step in wide area development, in 2018 we started business operations outside Shizuoka Prefecture for the first time and are making steady progress toward achieving the plan.

Based on the TLC (Total Life Concierge) vision, the Group will continue to actively expand the customer base and provide various lifestyle-related services to contribute to the realization of a richer lifestyle for customers.

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