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July 4, 2023

For Immediate Release

TOKAI Holdings Corporation
Katsuo Oguri, Representative Director, President and CEO
(Code No. 3167, TSE Prime Market)

Acquisition of Migration Services Competency Certification under the AWS Competency Program

TOKAI Holdings Corporation announces that TOKAI Communications Corporation, a TOKAI telecommunications subsidiary, has acquired Migration Services Competency certification under the Amazon Web Services (AWS*) Partner Network, which acts as AWS' partner certification program. Details of this announcement are described in the attachment.

TOKAI Communications will continue to fully leverage the Group's data centers, wide-area fiberoptic networks, and system development capabilities to provide comprehensive ICT solutions to society.

* Amazon Web Services (AWS): A cloud service provided by Amazon Web Services, Inc. in the United States.

* Amazon Web Services and AWS are trademarks of Amazon.com, Inc. or its affiliated companies in the United States and other countries.

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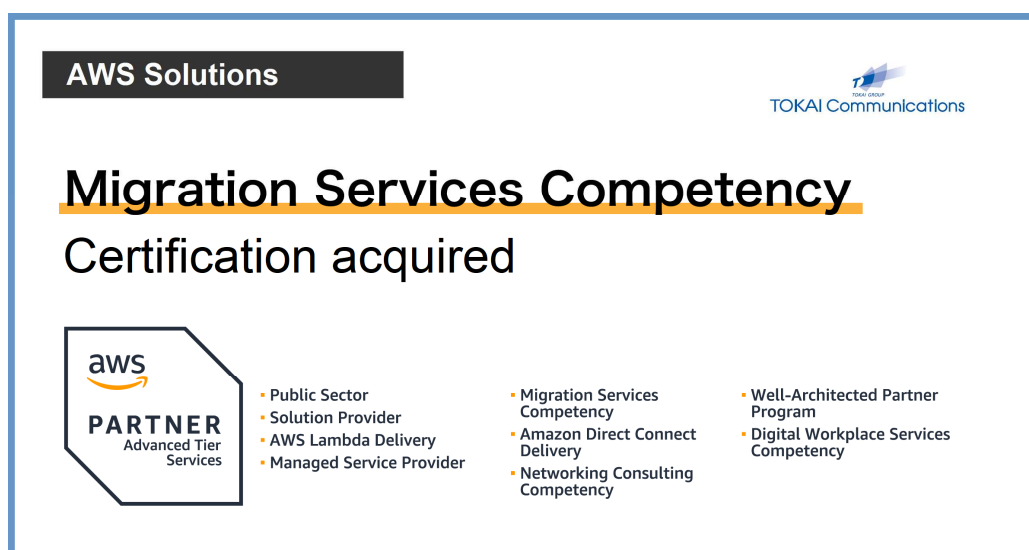
For Immediate Release

TOKAI Communications Corporation

Acquisition of Migration Services Competency Certification under the AWS Competency Program

Supporting optimal cloud utilization in system migration

Tokai Communications Corporation (Head office: Aoi-ku, Shizuoka-shi, Shizuoka; President and Representative Director: Yasuhiro Fukuda; hereinafter the “Company”) announced today that it had become the 17th company in Japan to acquire Migration Services Competency certification under the Amazon Web Services (hereinafter “AWS”) Partner Network (hereinafter “APN”), which acts as AWS' partner certification program.



The graphic is a white rectangular box with a blue border. At the top left, there is a dark grey bar with the text "AWS Solutions" in white. In the top right corner, there is the TOKAI Communications logo. The main text in the center reads "Migration Services Competency Certification acquired" with "Migration Services Competency" underlined in orange. Below this, on the left, is the AWS Partner logo (Advanced Tier Services). To the right of the logo is a list of competencies and program types:

- Public Sector
- Solution Provider
- AWS Lambda Delivery
- Managed Service Provider
- Migration Services Competency
- Amazon Direct Connect Delivery
- Networking Consulting Competency
- Well-Architected Partner Program
- Digital Workplace Services Competency

Migration Services Competency certification recognizes partners having expertise in all processes for migration from mission-critical systems and business systems to AWS, including design, migration and operation, as well as extensive experience in successful implementation through AWS' high-level examination.

AWS and other cloud services replace conventional on-premise systems. They have some advantages such as high scalability, availability and cost reduction. Migration to cloud services may pose problems with security maintenance, optimal planning of the migration process, and operation and management after the migration.

To address these issues, the Company has been providing one-stop support for pre-migration cost simulation, total cost of ownership (TCO) analysis*¹, migration planning, various designs, AWS environment configuration, migration work and post-migration operation under the brand of AWS Migration Services. The recent certification is in recognition of the Company's proven track record in support, specialist knowledge in AWS and technological capabilities.

In recent years, companies have been working to implement digital transformation (DX) to increase their competitiveness. More and more customers seek optimized security, performance, costs and others in using cloud services. After the acquisition of certification, the Company will support secure and efficient cloud utilization from a comprehensive and multiple perspective to meet customers' needs for enhanced agility and security and for changing their operations and systems, for instance reducing costs through the migration.

Capitalizing on the technologies and expertise that it has long nurtured as a system integrator, the Company will continue working to contribute to our customers' business by providing comprehensive solutions for all processes from AWS introduction to operation, including AWS introduction consulting, systems development, server construction, circuit connections, and monitoring.

■ AWS Migration Services

These services provide one-stop support for customers' AWS migration. It covers the assessment of mission-critical systems and business systems subject to migration, the implementation of migration plans, and 24/7 operation support based on the operation track record of the Company's own data centers. For details about the services, visit the following website.

<https://www.cloudsolution.tokai-com.co.jp/service/aws-migration.html>

■ The Company's Tier in AWS Partner Network

- AWS Advanced Tier Services Partner

■ The Company's AWS certifications, etc. acquired

- AWS Network Competency Program (Direct Connect Infrastructure category)
- AWS Network Competency Program (Consulting Partner)
- AWS Public Sector Partner Program (Government, Education, and Nonprofits categories)
- AWS Managed Service Provider (MSP) Program
- AWS Digital Workplace Competency Program
- AWS Well-Architected Partner Program
- AWS Direct Connect Service Delivery Program
- AWS Lambda Service Delivery Program
- AWS Hands-On Lab Training for Access via Private Lines

[Acquired this time]

- AWS Migration Competency Program

■ The Company's AWS Solution Website

The Company helps customers use the AWS through consulting on AWS introduction and services for server construction and migration, connection circuits, monitoring and operation, cloud-native development, data analysis and the introduction of virtual desktops. For details about the Company's AWS solutions, visit the following website.

<https://cloudsolution.tokai-com.co.jp/>

■ About TOKAI Communications Corporation

TOKAI Communications Corporation is the company in charge of telecommunications within the TOKAI Group, with a mission of supporting the information society from its foundation and further accelerating communications. It handles a broad range of services in the telecommunications field, centering on the three pillars of communications business, system integration business, and data center business, enabling optimal solutions for every corporate and private customer.

*1 Total cost of ownership (TCO) analysis

It calculates the total cost of ownership incurred for system introduction, construction, education, operation, maintenance and others and compares it with the cost of the system before migration to assess if the new system can be operated at an appropriate cost in the future.

* Company names, product names, service names, logos, etc. mentioned are trademarks or registered trademarks of each company.

[Inquiries about this matter]

TOKAI Communications Corporation

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